



Press Release

For Immediate Release

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Orion Announces New PayPros® Integration Module Enabling Law Firms to Accept Secure Credit Card Payments

New integration allows Orion customers to accelerate collections and improve cash flow

ATLANTA, GA – March 27, 2013 — [Orion Law Management Systems, Inc. \(www.orionlaw.com\)](http://www.orionlaw.com), a leader in financial and practice management software for professional services firms, announces a new integration with its AR Collection Module and PayPros® Legal, which allows Orion customers to accept credit card payments from clients.

Recent studies have shown that by accepting credit/debit cards, firms are able to greatly reduce collection time and collection costs versus traditional mailed checks payment. According to the PayPros® Legal Solutions survey, 74% of law firms reported improved cash-flow increases resulting from accepting credit cards and credit card payment led to an \$831 additional billing per month, or \$10,000 per year.

By allowing clients to pay by credit cards, the Orion/PayPros® interface will increase cash flow and reduce accounts receivable as well as enhance payment security. Professional services firms will be able to streamline their financial management and accommodate or attract clients that prefer to pay by credit card.

Highlights of the Orion/PayPros® Integration Include:

- Ease of Use
 - Authorization is received in seconds and the money is deposited in your bank account within 24 hours
- Increased Cash Flow and Reduced Accounts Receivable
 - Eliminates hassle of bounced checks and associated bank fees
- Enhanced Payment Security



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- MagTek® IPAD® is used to securely encrypt credit/debit card data from the very moment the card is swiped. Cardholder data is never stored locally at the firm, either on paper or electronically in Orion.
 - Transactions are secure and Payment Card Industry (PCI) compliant

Michelle Hecht, Account Specialist at McIntyre, Panzarella, Thanasides, Bringgold & Todd, P.L., commented, "Orion's software has proven to be an asset to McIntyre throughout the years. I was very impressed with the new PayPros® integration, which immediately allowed me to reduce steps in the credit payment process and also gave complete visibility of our daily transactions. The install for the newest upgrade of the Orion system was quick and easy, while the training for PayPros® was user-friendly. Both Orion and PayPros® have phenomenal customer service and I would recommend this new feature to others. Orion is truly a one-stop-shop software program for law firms."

Orion President Paul Yelton said, "Leveraging the combined power of Orion and PayPros®, our customers will benefit from having the option to securely pay by credit card. Accepting credit cards is not only more efficient, but it also creates a business development edge for any firm. Our initial feedback from Orion clients is that they are thrilled to have this option available."

For more information about the PayPros® integration, visit http://orionlaw.com/lib/fn/Orion_PayPros_Legal_Integration_Brochure

About Orion Law Management Systems, Inc.

Founded in 1985, Orion Law Management Systems, Inc. is dedicated to providing law firms with proven law practice management software. Utilizing a complete practice management approach, Orion is a fully integrated law management system employing the very latest in reliable technology. Orion centralizes your Financial Management, Firm Management and Practice Management delivering the competitive advantage that law firms need to succeed. Orion Law Management Systems, Inc. is headquartered in Atlanta. For information visit www.orionlaw.com, call 1.800.305.5867, email info@orionlaw.com or follow us on Twitter [@Orion_Law](https://twitter.com/Orion_Law).

About PayPros® Legal

Established in 1995, PayPros® Legal is the leader in helping legal practices accept credit cards and electronic payments. The company offers payment technology, products and services designed specifically for the legal industry. They understand the unique needs and concerns of law firms accepting electronic payments. For more information visit www.payproslegal.com, or call 1-800-774-6462.

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