



Perceptive Software  
Measurable Results

## Orion Version 4.6

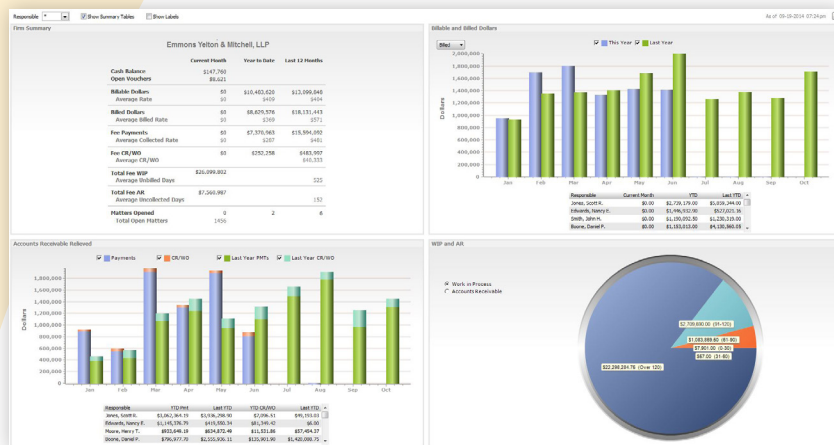


## Extensive Updates and Add-Ons to Orion!

Orion Version 4.6 is an extensive and exciting update to your current Orion Version 4 Software. Version 4.6 contains hundreds of new features, including Attorney and Firm Dashboards built into Orion, the GL Live Financial Statements Module for more flexible drill-down capable reporting, enhancements to Orion's Exchange Sync Module, AR Collections Manager Module improvements and a host of other improvements.

### What's New - Orion Dashboards

Orion has made the addition of Firm Dashboards which gives your firm access to key financial information in a new visual format. Your Attorneys can view their own performance and compare this to performance firm-wide. These charts and graphs display your data in a way that makes it easy to spot trends while highlighting strengths/weaknesses in your financial performance. Orion will show your Firm Summary, Billable and Billed Dollars, WIP and AR in a new insightful way.



Firm Dashboard - Visual reference of your Firm's performance



My Performance Dashboard - Visual reference of your performance as a Working Attorney

"We are thrilled to announce the release of Version 4.6 which enhances the Orion experience with significant updated features and useful add-on software options. Many of our competitors tend to charge their customers for enhancements along with a version change, but Orion strives to provide many improvements at no added cost for maintenance customers using the current version."

**Paul Yelton**  
President

**Orion Law Management Systems, Inc.**



## What's New - GL Live Financial Statements Module

Building financial statements can be a complicated process. In addition, financial statements are stale the moment they're printed and distributed. Orion's new GL Live Financials Module gives you the ability to design financial statements that can be printed or distributed on line in a table view with drill-down and charting capabilities. Designed as a user-friendly report builder, GL Live Financials Module makes it very easy to create financial statements, add accounts, change values you want displayed, distribute information to individuals while maintaining a high level of security. The module also provides the ability to create a Cash Flow Statement in addition to a Balance Sheet and Income Statement.

GL Live Financial Statements - Balance Sheet

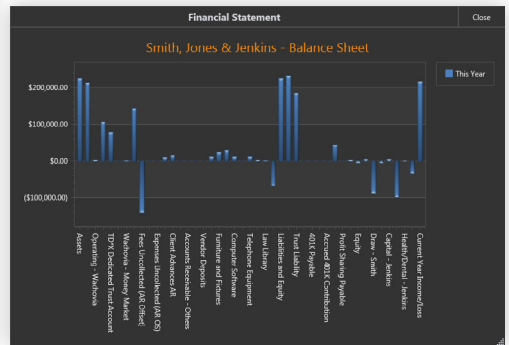
Client: Smith, Jones & Jenkins  
Period: 10/1/2014 to 10/31/2014

Account	This Year
<b>Assets</b>	
<b>Current Assets</b>	
Operating - W/achova	4,802.95
Trust Account - W/achova	188,158.81
107% Unallocated Trust Account	78,432.22
1st American Trust Account	0.00
Wachovia - Money Market	818.58
Accounts Receivable - Fees	142,495.32
Fees Unallocated (AR Off)	(142,495.32)
Accounts Receivable - Expenses	0.00
Expenses Unallocated (AR Off)	(814.76)
Liabilities Client Advances	162,911.13
Client Advances AR	14,011.15
Accounts Receivable - Retainers	0.00
Accounts Receivable - Other	0.00
Prepaid Expenses	0.00
Vendor Payables	0.00
<b>Total Current Assets</b>	<b>214,406.64</b>
<b>Fixed Assets</b>	
Furniture and Fixtures	23,528.43
Computer Hardware	78,907.71
Computer Software	12,415.54
Leasehold Improvements	0.00
Telephone Equipment	11,546.58
Other Equipment	2,857.79
Law Library	1,751.30
Accumulated Depreciation	(82,146.10)
<b>Total Fixed Assets</b>	<b>11,472.85</b>
<b>Total Assets</b>	<b>225,879.49</b>
<b>Liabilities and Equity</b>	
<b>Liabilities</b>	
Last Liability	184,559.03
Section 129 Payable	0.00
AR Payable	389.39
Payroll Taxes Payable	0.00
Accrued AR Contribution	0.00
Line of Credit - Wachovia	44,800.00
Profit Sharing Payable	0.00
Unapplied Retainers	797.65
<b>Total Liabilities</b>	<b>230,546.10</b>
<b>Equity</b>	
Capital Cash	5,200.00
Owner Smith	(95,775.00)
Hedrick/Smith Smith	(9,045.75)
Capital - Jenkins	5,838.00
Owner Jenkins	(89,535.00)
Retained Earnings	175,194.19
Current Year Income/Net	292,241.21
<b>Total Equity</b>	<b>(6,546.89)</b>
<b>Total Liabilities and Equity</b>	<b>225,879.49</b>

Smith, Jones & Jenkins  
Balance Sheet  
October 31, 2014

Description	This Year
<b>Assets</b>	
<b>Current Assets</b>	
Operating - Wachovia	4,802.95
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Balance Sheet Grid View, Report and Chart



## What's New - AR Collections Manager Module

Effectively managing accounts receivable (AR) is crucial for maintaining the financial health of a law firm. Firms need to easily identify "at risk" clients and invoices which are reaching the point of diminishing returns in a systematic, efficient, user-friendly way. In 2011, Orion unveiled AR Collections during the user conference. Over the past three years, we've listened to you, our users, and will be introducing you to several enhancements designed to aid you in your efforts to more efficiently manage your collection processes.

In this latest release, we're adding the option to view and manage collections at the Client and Matter level; not just at the invoice level. So, when you're simply wanting to view the total due for a Client or a Matter, you can simply change your "view" from "Invoice" to "Client" or "Matter". Not only can you view the totals by Client or Matter, you can now more effectively manage the collection activity while in each of these new views.

In addition to viewing and managing collections at the Client and Matter level, Orion AR Collections in Orion 4.6 provides the ability to better manage the appeal process when dealing with online e-billing companies. Now, it's easier to view for those invoices that are past due, which are related to e-billing companies as well as the option to tag those invoices that are being appealed, the date the appeal was initiated as well as the amount in question.

Orion-Worldx Demo Database

Invoice #	Client	Matter	Invoice Date	Due Date	Amount	Status	Comments
100001	Smith, Jones & Jenkins	100001	10/01/2014	10/15/2014	\$1,000.00	Open	
100002	Smith, Jones & Jenkins	100002	10/01/2014	10/15/2014	\$1,000.00	Open	
100003	Smith, Jones & Jenkins	100003	10/01/2014	10/15/2014	\$1,000.00	Open	
100004	Smith, Jones & Jenkins	100004	10/01/2014	10/15/2014	\$1,000.00	Open	
100005	Smith, Jones & Jenkins	100005	10/01/2014	10/15/2014	\$1,000.00	Open	
100006	Smith, Jones & Jenkins	100006	10/01/2014	10/15/2014	\$1,000.00	Open	
100007	Smith, Jones & Jenkins	100007	10/01/2014	10/15/2014	\$1,000.00	Open	
100008	Smith, Jones & Jenkins	100008	10/01/2014	10/15/2014	\$1,000.00	Open	
100009	Smith, Jones & Jenkins	100009	10/01/2014	10/15/2014	\$1,000.00	Open	
100010	Smith, Jones & Jenkins	100010	10/01/2014	10/15/2014	\$1,000.00	Open	

## What's New - Exchange Sync Module

Orion's Microsoft Exchange Sync Module – Now certified for Microsoft Office 365

Orion's Exchange Sync software enables real-time synchronization of contacts, tasks (to-do's) and calendar items (appointments) between Orion's Practice Management System and Microsoft® Outlook® via direct access to Microsoft® Exchange. With the release of Orion 4.6, law firms moving their Exchange storage to Microsoft 365 (or those already hosted by Microsoft) will be able to migrate "to the cloud" without worrying about losing the ability to synchronize their contacts, tasks or appointments between Orion and Microsoft Exchange.

Client View, Invoice View and Matter View